



Gilles ROUGIER

Date of birth: October 30th, 1949
Nationality : French
Adress : Parc Athénée
106 Avenue des Arènes de Cimiez
06000 NICE - FRANCE
+33 (0)6 10 25 63 38
@ captainrougier49@gmail.com@

Occupation : CONSULTANT at ROUGIER CONSULTING

Education

- Master at Sea
- Marine Engineer
- MBA in Management

Professional Experience

- A. Since March 1997: Independent CONSULTANT
- o Corporate Management, Trading and Shipping
 - o Commercial strategy, International Logistic, Ports and Terminals
 - o Training, Seminars and workshops :
 - Tutor at the London Institute of Chartered Shipbrokers (Chartering, S&P)
 - French Federation of Transports
 - Marseille Business school
 - Maritime academies of Poland, Bulgaria, Algeria
- B. January 1992 / March 1997: COECLERICI (Shipowners) GENOA/MONACO
- Senior Commercial & Chartering Manager**
Management of the Chartering and Operations departments
- C. December 1988 / December 1991: BARRY ROGLIANO SALLES PARIS
- Chartering Shipbroker:** Senior of the dry bulk division
- D. July 1979 / December 1988: CETRAGPA / LOUIS-DREYFUS PARIS
1. January 87/December 88: **Senior Commercial & Chartering Manager**
- o Management of the Chartering and the Operations divisions (4 nationalities).
 - o Sole Responsible of the Oil activities in the world. Responsible of ALL the shipping activities in Far East (from India to Korea & Australia).



2. July 79 / December 86: **Heading the Chartering and Operations division**
 - Short term Chartering.
 - Management of the worldwide network of agents and commercial representatives.
 - Responsible of the day-to-day Operations of the fleet (40 vessels/ 30Mtons carried per annum).

 3. July 83 / December 88: **Responsible of the company computerization**
- E. 1971/September 1978: At Sea
- Officer: Chief Officer (Container carriers, Tankers, General Cargo)
 - Security Officer on cruise vessels
 - 3rd Engineer

Other Activities / Additional Information

- Vice Director of the French Center for Safety/Security at Sea and Pollution prevention/Fighting in the Dover Strait (C.R.O.S.S.)
- Reserve Officer Marine Choc troops
- Arbitrator at the Chambre Arbitrale Maritime de Paris since 1997
- Arbitrator at the Geneva Chamber of Commerce/GTSA (Shipping, Trading)
- Consultant for the High Command of the French Navy (1982/1991)
- Auditor at the French Institute of Research on Transports 1979/80
- President of the Association of Merchant Marine Officers 1976/77
- Marseille/Provence Business school 2001/2003 (Professor): Global approach of a company & Management (1st year), Development Strategies and International Logistic (Master level).
- Member of the European College of Maritime Experts (UNCTAD).
- Co-founder & MD of a advertising company (1988/1992)

Fields of Competency

- Chartering & Contracting
- Vessel's Operations (commercial and technical)
- Maritime Transports (Dry bulk, Hydrocarbons, General Cargo). Logistic
- Ports and Terminals

